

## What is APA in relation to crewed yacht charter?

Everything you need to know about Advanced Provisioning Allowance (APA).  
APA applies to pretty much most crewed yacht charters, and as standard for all luxury yachts.

### What is APA in yacht charter?

APA stands for Advanced Provisioning Allowance. How exactly it works and why it exists may seem confusing. With this in mind, 'Sun-Sailing' thought it would be a good idea for informing you about it:

### Where does APA apply?

APA applies to pretty much most crewed yacht charters and as standard for all luxury yachts. The difference from an all-inclusive trip is that in this formula you are accepting the offered services and costs as fixed, but on a luxury yacht charter, APA helps you to choose in advance whatever you would like to have on the yacht, and you can partially modify your running and consumables costs during the trip.

### What is APA for?

When chartering a yacht, the charter fee generally only covers the *rental cost of the yacht* including the crew. APA is an additional fee which will cover all extra running costs and consumables onboard during your cruise, such as, food, drinks, fuel, gasoline for tender (+water sports), port or marina fee, customs, communications, etc =APA. (The APA essentially creates a bank account for the Captain on the yacht, and is the simplest way to keep track of your outgoings while at sea.)

### How is APA calculated?

You'll receive APA estimation from your broker before you leave for your charter. APA is generally calculated as a percentage of the yacht charter fee, (usually  $\pm 30\%$ ).

### Who will handle the purchasing for the charter?

The captain will oversee all the purchases made before and during your charter. He will be responsible for ensuring the running costs within budget and will provide receipts and expense accounts. All expenses will be charged at cost, and at the end, you'll be informed of all expenditures. Any left over money will be refunded in cash at the end of your charter and before you leave the yacht.

### Where and when do you need to pay it?

APA is due at the same time as your final charter payment, so roughly one month before you set sail. The transfer is made directly to the yacht captain by cash or by bank transfer. Your broker will provide all the necessary bank details ahead of time.

### What happens if my APA does not cover the expenses on the yacht charter?

In the event that you 'overspend' your APA, you will have to top up it during the yacht charter and prior your disembarkation. You should communicate carefully your expenses budget with the broker and the Captain. Put realistic constraints on the budget for food and drinks on board, in order to stay within the APA budget. If the Captain and yacht broker know the figure you want to work with, then they will be able to assess how feasible it is in advance, and for example, in terms of fuel spend, to adapt the planned sailing itinerary to meet your budget. With clear communication, realistic budgets, and advanced provisioning, it may (depending on your requests and the yacht) be possible to spend less than the APA, and have the difference returned to you at the end of the yacht charter.

**Capt. Vardis** is the founder of 'Sun-Sailing', applying his passion for sailing and customer service in this matter. Over 30 years of experience in yachting, have made him an expert in her field. Whatever your query is, Vardis and his Partners offer the perfect solution with a smile.

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