



YACHT CHARTER BOOKING PROCEDURE & CANCELATION

We propose different sailboats & yachts. Each one has different qualities, pricing structures and menu selections. Our job is to present these options and help to book the right vessel for you.

First steps:

- 1) Determine size & accommodation of yacht and the departure/return ports.
- 2) Also determine the exact dates of your cruise duration.
- 3) Will you need a skipper or you are competent and qualified to sail offshore a yacht also under sails?
- 4) Or you are looking for a crewed traditional Motor-Sailer (type Gullet)?

Booking & confirmation procedure:

Upon receipt of your final decision on yacht selection and dates, we will check our availability. Once both parties have agreed the yacht choice, dates, & final rental amount, we will put the yacht on hold for your dates. To ensure holding dates, initial deposit is required (30%-100% depending on early or late booking date) within the next 3-4 days in order your rental to be confirmed.

Balance must have paid progressively in total at least 35 days prior embarkation date. 'Extra running fees' can be settled on-the-spot, and may provide an amount in cash.

Charter-Party Agreement:

For any yacht chartering in Greece, a charter agreement needs to be signed between the contracting parties (official document in 5 copies). It is your responsibility to read it carefully. Unless otherwise agreed, the charter party can also be signed after the charter is booked.

In order to proceed we will need the Charterer's full name, complete postal address, nationality, a copy of the ID card or passport, and copy of sailing license (if any).

Any amount of yacht chartering fee will be showing on the charter party will be followed with VAT 13%, (or 24% for day-cruise). Any extra additional cost if any, (skipper, hostess, fuel, end cleaning, etc), will be reported as options only, otherwise they will incur additional VAT as above.

Chartering 'bareboat' or Skippered (with or without a local skipper):

For bareboat >> 1 valid sailing offshore certificate (for the skipper), plus 1 experienced crew member on board which will sign official declaration on spot, proving certain offshore sailing experience. A refundable security deposit may be requested, or nothing. Check-in & check-out.

For skippered >> It is desired some previous sailing practice if any, or Nothing. NO check-in / NO check-out.

Responsibilities / Cancellation:

• SUN SAILING, the Charterer, & the Yacht Owner: To comply with the terms of the charter party and of our booking & cancellation policy (below). If cancellation by the Charterer after the initial deposit and prior of charter period, we must be notified by email or by letter and will be settled as follows:

Cancellation policy by the Charterer after the initial deposit:

-- If you cancel for any reason more than 35 days before embarkation, the cancellation fee will equal **only** the initial deposit already paid. -- If you cancel 34 days or less before embarkation: **NO** refunds.

-- We will attempt to rebook any last minute cancellations, according to the charter period and our availability.

The completion of the initial deposit implies the acceptance of our booking/cancellation & charter-agreement terms.

To take depart of yacht, only original documents are accepted by the Port Authorities (Identity card, passport, etc.)

All suggested vessels are insured against Third party liability, sea pollution and serious damages to the hull, machinery and equipment. We advise personal travel insurance for the duration of your trip, including cancellation.

Our insurance partner in Greece: <https://www.pantaenius.com/de-en/service/get-in-touch/pantaenius-greece-en/>

How to choose a yacht charter (click): <https://www.sunsailing.eu/e-folder/ss-how-choose-yacht-charter-greece.pdf>

Contact us (click): <https://www.sunsailing.eu/e-contact-yacht-booking-sunsailing.html>

Airport of Athens info: <https://www.aia.gr/en/> and <https://travel.gov.gr/#/>